

can you lead a team?



Based in the North East of England our client is driving and expanding their business within the horticultural and floral industries and are the market leader in their sector. Part of a worldwide organisation they are now looking to appoint a dynamic and charismatic UK Sales Manager to take charge of their sales team and drive the business forward.

The Role...

- ◆ Reports directly to the UK MD and is based in the North East.
- ◆ Involves the day-to-day management and motivation of the sales team.
- ◆ Overall responsibility for the development of sales and customer strategy.
- ◆ Development of New Business opportunities and the management of the company's Key Accounts.
- ◆ Extensive involvement in the commercial management of the company.
- ◆ Will have the opportunity to develop international experience.

The RIGHT person will have...

- ◆ A proven track record as a business winning sales professional.
- ◆ The ability to lead and manage a highly motivated team.
- ◆ Excellent inter-personal, communication and people management skills.
- ◆ Drive, enthusiasm, charisma and pizzazz – a real can-do attitude to business and life in general.
- ◆ Ambition and energy – our client only wants to meet someone who is truly committed to driving their career forward.
- ◆ Experience of developing successful business within the B2B arena, and although not essential, some experience of dealing with the major multiples would be a definite bonus!

For More details or to apply, please contact Guy Moreton or Matthew Cook at MorePeople, Acanthus House, 10a Belton Street, Stamford, Lincs PE9 2EF
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